

# THE LORD'S PLACE

*Breaking the Cycle  
of Homelessness*



5 T 4 R " A : N # S % F 9 O 4 R M A T I O N S

**THE SILVER LININGS EDITION**

IMPACT REPORT JULY 1, 2019 – JUNE 30, 2020



**Diana Stanley**  
CEO



**Cornelia Thornburgh**  
Board Chair



In 1776, Thomas Paine wrote that *“These are the times that try men’s souls.”*

He referred, of course, to the recent Declaration of Independence by the 13 colonies from the tyranny of the British Crown. His pamphlet, released to encourage Americans to take heart and be supportive of the Declaration, bolstered their resolve by noting a recent battle with the British, in which the American forces who retreated showed far greater courage than the British who declined to engage them further in action. Patience, careful planning, and strategic strikes allowed America to finally declare victory, making the Declaration definitive some five years later at the Battle of Yorktown. General Washington’s brilliance lay in knowing when to engage, when to retreat, and a series of bold strikes based on careful planning allowed our fledgling country to take wing.

We have come through, as we write this, a season of uncertainty where we have been forced to rethink and reinvent our programs to support our declaration of services to the marginalized and needy in this county. Yet, in these trying times, we are ever the optimists for our vision of the future, just as our country’s patriots were in their dreams for a new society.

We began our season with the declaration of our first-ever comprehensive campaign to improve our administration of services with a new headquarters, to increase housing capacity, and to build for our future with sustainable funding. By November, we had raised \$15mm of our \$20mm goal. The force and speed with which the pandemic struck caused us to retreat from our normal delivery of services, but allowed us to think creatively in how to respond to the threats facing our clients. Our signature fundraiser SleepOut became SleepIn, viewed by more than 3,600 people in 14 states. We were able to broaden the reach of our message through this virtual platform and succeeded in topping our goal.

## WE BEGAN TO CALL THESE MOMENTS OUR “SILVER LININGS”

We began to call these moments our “silver linings,” recognizing that from a crisis, good can be salvaged. Going virtual has allowed us to think differently and more creatively about how to engage with our donors, how to deliver services, and how to stay connected to our partners and the community. Recognizing these “silver linings” inspires hope and sustains our efforts. Our staff have shared theirs in the pages that follow and we urge you to read them to be reassured of our steadfastness.

Thomas Paine reminded us that trying times can either inspire or defeat the soul. We proudly proclaim we will feel even more united in our desire and commitment to break the cycle of homelessness. We hope you will join us as we move forward as an agency, boldly united, to serve those who are homeless in our community.

# THE LORD'S PLACE

*Breaking the Cycle  
of Homelessness*

Mission: The Lord's Place is dedicated to breaking the cycle of homelessness by providing innovative, compassionate and effective services to men, women, and children in our community.

*Transforming  
Lives.*

## **OUR VALUES**

We...

**Champion hope, change and community.**

**Make it happen.**

**Do the right thing, at the right time.**

**Color outside the lines.**

**Empower, respect and encourage all who enter our world.**

**Never say never.**

**Serve with compassion and kindness.**

*These values were created and adopted by our employees.*

# Effective Programs and Services of The Lord's Place

The Lord's Place served 1,668 individuals of all faiths, races, genders, ethnicities, ages and educational backgrounds.



## HOUSING

We offer our clients a range of housing options, from supportive housing to safe and affordable housing for program graduates.

- We provided supportive housing for 400 individuals.
- 94% of clients served in 2019-2020 were no longer homeless at the end of the year.



## JOB TRAINING & EMPLOYMENT

At Café Joshua, the job-readiness training program ultimately leads to employment and self-sufficiency.

- Provided employment services for 324 individuals.
- Conducted 2,441 job coaching sessions.



## STREET OUTREACH AND ENGAGEMENT

Our peer-led street engagement team engages with the chronically homeless here locally, with the goal of building trusting relationships that begin their journey to self-sufficiency.

- 339 were served by street engagement through a partnership with the City of West Palm Beach.
- An additional 126 individuals were assisted and provided with access to basic needs items, such as food by our street engagement team, particularly in response to COVID-19.



## CARE TEAM

Wraparound care coordination for clients with intensive behavioral health, substance abuse and serious medical concerns.

- We provided CARE Team services to 140 individuals, 57% more clients than last year.
- 96% had health insurance at discharge.



## REENTRY SERVICES

Specifically designed to meet the needs of those in, or recently released from, incarceration.

- We provided pre-release services to 384 individuals at the Sago Palm Reentry Center.
- We provided post-release services to an additional 185 individuals.



## CHILDREN & YOUTH SERVICES

We are committed to stopping intergenerational homelessness with mentoring, tutoring and pro-social activities to encourage scholarship, independence, responsibility, and team-building.

- 100% of children remained on track for grade promotion.
- There were 191 days of unique youth activities this year, totaling 207 activities.



## SOCIAL ENTERPRISES

Joshua Catering and Joshua Thrift create a supportive environment where disadvantaged job seekers can have real-world experiences and overcome barriers to employment.

- 78% of participants demonstrated increased skills through performance-based assessments.



*In September, Tiffany and her daughters graduated from The Lord's Place Family Campus and moved in to her new home thanks to St. Mark's Episcopal Church in Palm Beach Gardens and its "Hearts of Palm" ministry.*



*Sarah and three other high school graduates at The Lord's Place Family Campus were treated to a proper, and socially distanced, graduation celebration thanks to our partners at GL Homes!*



## **June 5, 2020 Statement to the Community**

*Issues of race and racism have been with us as a nation since our founding, but the senseless killings of people of color in our country have opened a wound in our hearts. The fight for "civil rights" in our more recent past has only scratched the surface of understanding, as this year, we were reminded of how little progress there has been to secure human rights for all. We, at The Lord's Place, seek to break cycles of mistrust, misunderstanding, and restore human dignity. We have to do better in our broken world. We stand with all people who have felt the pain of racial injustice. The Lord's Place is dedicated to being the voice for peace, social justice, and acceptance now and in the days ahead.*

# HOME for GOOD

A Campaign to **Expand. Increase. Sustain.**

Moments before the Ending Homelessness Breakfast on November 21, 2019, The Lord's Place graciously accepted a Home for Good Campaign pledge of \$4 million from Danielle Moore and The Mary Alice Fortin Foundation for the Australian Campus naming gift. Between her generosity and the substantial support of Anna Mann de Peyster, we were halfway to our goal of \$15 million!

At the breakfast, we were overjoyed to announce that with the generous help of more than 100 supporters, the Home for Good Campaign had raised \$13.6 million, and it was our hope to raise the goal to \$20 million to increase our housing inventory and sustain the agency.

Before the end of 2019, the campaign reached \$15 million, just in time for the pandemic to take full effect. The campaign took a rest in March as our country and world went into turmoil, but the need for increased housing for those who are poor and homeless increased exponentially. Slow and steady, The Lord's Place continued plans for an expanded Australian Campus, as well more housing for women through a new project, Burckle Place III set for construction in early 2021.

The need is greater than ever, and The Lord's Place will be here to respond thanks to our community's support of the Home for Good Campaign.

## We are so grateful!

*Anna Mann de Peyster, Honorary Home for Good Chair, Cornelia Thornburgh, Board Chair, Diana Stanley, CEO and Danielle Moore, The Mary Alice Fortin Foundation and campaign cabinet member.*



*Wendy Glidden and Edwynn Burckle*



# SILVER LININGS

*On March 11, 2020, The Lord's Place Board of Directors met to discuss the transformation of programs and services due to the COVID-19 pandemic.*

*In the months that followed, our community rallied to bring supplies, as well as financial support, to meet the growing and urgent needs of our current clients and those who would soon be at our door.*

*In the spirit of The Lord's Place, our clients and staff didn't dwell on these challenging times, but instead found the silver linings.*

*Please enjoy this compilation of inspiring and uplifting messages.*

# SILVER LININGS

"I am so grateful to The Lord's Place staff for working so hard with me during this time to obtain my own apartment and return to independence."

*Kimberly, Family Campus Resident*

*"There is a lot of suffering taking place in the world, but through adversity, we find out how strong our bonds form."*

*Pete, Operation Home Ready/Home First Peer Specialist*

"This time has shown me not to take anything for granted, and appreciate everything. It was hard for me to slow down when I was released from prison. Now I realize it doesn't matter how long it takes for me to achieve my goals. Just keep pushing."

*Theresa, Halle Place Resident*

"Thank you and everyone at The Lord's Place for continuing to believe in me and have faith in me. You welcomed me with open arms the instant I first walked in your doors."

*Douglas, Reentry Client*

"I am grateful for my bed, food, clothes, and the sister hood The Lord's Place has provided me. Without Halle Place I would be homeless and hungry. I have only been here six days, and I have received more help and support than I ever have from anyone."

*Natalie, Halle Place Resident*

*"I would like to say thank you to The Lord's Place Family Campus for extending a helping hand during this time of economic hardship and uncertainty. The burden of food and shelter was lifted off me. There are not enough words to express how very grateful I am for having The Lord's Place in my life."*

*Kawanna, Family Campus Resident*

"I enjoy being here around positive people. I'm happy to receive services from this program, and if I had to describe this campus to someone else, I would say that it is a great experience and a great place to get your life together."

*Akeem, William H. Mann Place Resident*

*"I believe we (girls at Halle Place) are a "Silver Lining" in this pandemic. With the priceless gift of being able to reside here, it is now up to us to make the most out of this crisis with the steps we take every day in our journey made possible by The Lord's Place."*  
*Rachael, Halle Place Resident*

*"I find that this time has required patience, much perseverance, and a different kind of love. In hard times, I truly have a chance to love in so many little ways!"*  
*Gracie, Thrift Store Retail Associate*

*"I will be forever grateful for my time at Burckle Place. When the world is so scary it's good to find peace and shelter."*  
*Paula, Burckle Place Resident*

*"The Lord's Place gave me a new look at life and opened doors to get my life in order. I am closer to my family and my sister and brother call me now. My siblings are very surprised that I made a 180° turn around. They remind me every time we talk."*  
*Guadalupe, William H. Mann Place Resident*

*"I finally have quality time with my daughter and can watch her grow. I am able to watch her complete her online work every day, which gives me a better appreciation for her education, and the teacher's hard work."*  
*Carl, Family Campus Resident*

*"Through this coronavirus, I am still employed, I have not received the virus, I am still sober (for 16 months), and I am not homeless. I am more aware of every moment that is going by and also how important it is to stay safe."*  
*Charlene, Burckle Place Resident*



*The Lord's Place Outreach and Street Engagement Team delivered shelf stable food to those living on the streets during the pandemic.*



*Even during the pandemic, and throughout distance learning, The Lord's Place Family Campus staff continued to support our students in a safe way.*

The Lord's Place, with the help of our dedicated supporters, stepped up to the challenge of serving those in need during the pandemic. In the last three months of our fiscal year (March 14 –June 30, 2020) we... served more than 3,600 meals, conducted 1,800 housing case management sessions, provided 800 job coaching sessions and engaged with 235 new unsheltered individuals.

## WE ARE SO GRATEFUL!

**Thank you to our dedicated supporters for the generous donations given during the COVID-19 pandemic.**

AB Ludwig Arts, LLC  
 Catherine Adams  
 Jim Annunziata  
 Anonymous  
 Hector Arjune  
 Bank of America  
 Cheryl & Robert E. Barrett Jr.  
 Linda A. Gary & Mike Belisle  
 Timothy Boberg  
 Fred Bowen-Smith  
 Builtx, Inc.  
 Cathleen McFarlane Foundation, Inc.  
 Cherules  
 John Childs  
 Community Foundation for  
 Palm Beach and Martin Counties  
 Bob Cury  
 Victoria & Edward Cury  
 Bill Davies  
 Anita Detert  
 Beth DeWoody  
 Marcy Dickstein  
 Downsvew Kitchen  
 Carlos Esteban

Faucets, Sinks, Etc.  
 Dorothea & Bradford Faxon  
 David Ferguson  
 Susan & Jeffrey Firestone  
 Steven Fraidstern  
 Laura Lofaro Freeman &  
 James Freeman  
 Mark Freshwater  
 Jill Gallagher  
 Marvin Goldenberg  
 Jose Gonzalez-Perotti  
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 Smyth Air Conditioning  
 Split Rock Charitable Foundation  
 Steven Sterneck  
 Barbara Tattersfield  
 Merle Tausig  
 Jonathan Thayer  
 The Father's Table Foundation  
 The Jim Moran Foundation  
 The Mary K. Oxley Foundation  
 Town of Palm Beach United Way, Inc.  
 Travis Thompson  
 Peggy & Peter Trethewey  
 Jack Trout  
 Tudor Foundation  
 United Way of Palm Beach County  
 Diana Barrett & Robert J. Vila  
 Chad Wilkinson  
 Sharrette & Clarence P. Young  
 Maura Ziska

# EVENTS

## Ending Homelessness Breakfast

Home for Good indeed! The theme of the breakfast tied in the capital campaign to expand, increase and sustain the agency, and it was announced that more than \$13 million had been raised with the help of many donors, including key donors Danielle Moore of The Mary Alice Fortin Foundation and Anna Mann de Peyster.

- November 21, 2019 • \$218,403



## An Evening of Dinner and Celebration

Less than two weeks before the pandemic started in Palm Beach County, attendees "Imagined" a world without homelessness.

- March 2, 2020 • \$275,762

## SleepIn for SleepOut

With less than three weeks to transform the event to a virtual platform, SleepOut became SleepIn! More than 3,600 people viewed the program and participated across 14 states! This inspirational program brought about another amazing matching gift of \$300,000 from The Honorable Ann Brown!

- April 3, 2020 • \$595,493



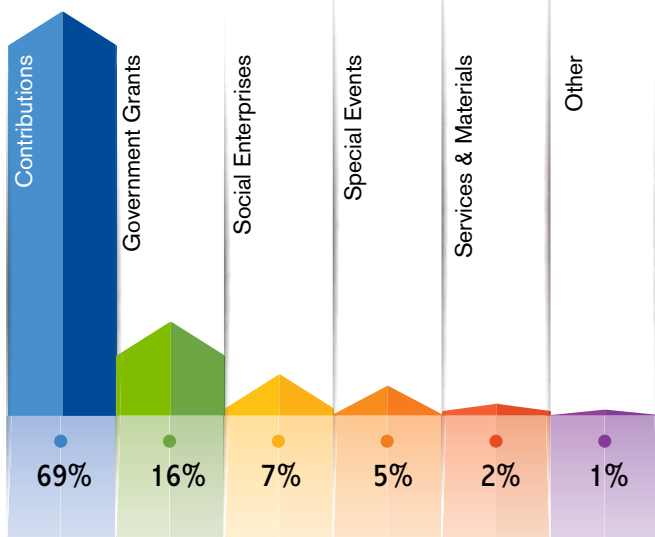
# VOLUNTEERS

- Total Number of Volunteers: **416**
- Total Number of Hours of Individuals and Groups: **14,598**



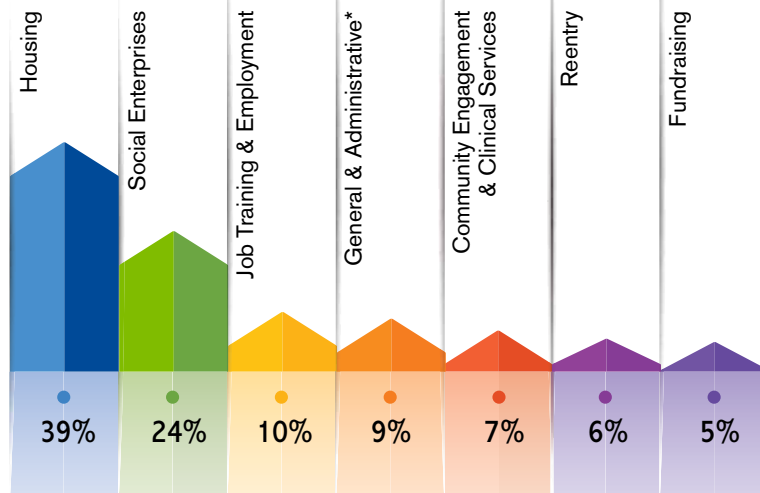
# THE LORD'S PLACE ANNUAL REPORT FINANCIAL DATA

FISCAL YEAR: JULY 1, 2019 – JUNE 30, 2020



## REVENUE

<b>Contributions</b>	\$15,341,893	<b>69%</b>
<b>Government Grants</b>	\$3,588,936	<b>16%</b>
<b>Social Enterprises</b>	\$1,548,613	<b>7%</b>
<b>Special Events</b>	\$1,089,658	<b>5%</b>
<b>Services &amp; Materials</b>	\$467,169	<b>2%</b>
<b>Other</b>	\$301,255	<b>1%</b>
<b>TOTAL INCOME</b>	<b>\$22,337,524</b>	<b>100%</b>



## EXPENSES

<b>Housing</b>	\$4,881,762	<b>39%</b>
<b>Social Enterprises</b>	\$3,017,420	<b>24%</b>
<b>Job Training &amp; Employment</b>	\$1,258,028	<b>10%</b>
<b>General &amp; Administrative*</b>	\$1,100,637	<b>9%</b>
<b>Community Engagement &amp; Clinical Services</b>	\$939,992	<b>7%</b>
<b>Re-entry</b>	\$735,914	<b>6%</b>
<b>Fundraising</b>	\$667,603	<b>5%</b>
<b>TOTAL EXPENSES</b>	<b>\$12,601,286</b>	<b>100%</b>

\*General and Administrative costs contain \$228,639 above actual costs to allow for a safeguard on uncollectable pledges. Actual General Administrative costs were \$871,998 or 7% of Total Expenses. The Lord's Place is audited by the independent CPA firm of Templeton & Company, LLP which conducted its examination in accordance with Government Auditing Standards. Templeton & Company, LLP rendered an unqualified opinion (typically called a "clean opinion") on The Lord's Place's financial statements for the fiscal year ending June 30, 2020. Highlights of The Lord's Place's financial position and results of operations are presented here.

# Transformational contributions.

The Lord's Place has transformational programs and services because we have compassionate, kind, and generous supporters. Every donation, large or small, is impactful and has a lasting effect on the future of our clients. Rest assured: your donation is used wisely and changes lives.

July 1, 2019 –  
June 30, 2020

## Leadership Circle

Those who have donated \$5,000 or more to The Lord's Place

### \$500,000 –

- 📌 The Honorable Ann W. Brown
- 📌 Anna Mann de Peyster
- 📌 Marjorie S. Fisher Fund
- 📌 Split Rock Charitable Foundation
- 📌 The Frederick A. DeLuca Foundation
- 📌 The Harcourt M. & Virginia W. Sylvester Foundation, Inc.
- 📌 The Jim Moran Foundation
- 📌 The Mary Alice Fortin Foundation, Inc.

### \$100,000 - \$499,000

- Anonymous
- 📌 Anonymous
- 📌 Barry Wish Family Foundation, Inc.
- 📌 Carol & William H. Browne
- 📌 Cathleen McFarlane Foundation, Inc.
- 📌 Wilbur W. St. Clair, Jr.
- 📌 Julie Fisher & Peter D. Cummings
- 📌 Community Foundation for Palm Beach and Martin Counties
- 📌 Leslie L. Alexander Foundation
- 📌 Stacy Mandel & Keith R. Palagye
- 📌 Pamela D. & Brian McIver
- 📌 Palm Beach County Sheriff's Office
- 📌 Quantum Foundation, Inc.
- 📌 Anita & Jack Scarola
- 📌 Laraine & Michael E. Stevens
- 📌 Stoops Family Foundation
- 📌 The Sandy Hill Foundation
- 📌 Town of Palm Beach United Way, Inc.
- 📌 United Way of Palm Beach County
- 📌 Donna & Charles Ward
- 📌 William R. Kenan, Jr. Charitable Trust

### \$50,000 - \$99,999

- 📌 Allegany Franciscan Ministries
- 📌 Kerry & Charles M. Diaz
- 📌 Sandra & George Garfunkel
- 📌 GL Homes
- 📌 Beth & Marc Goldberg
- 📌 Janet & William James
- 📌 JM Rubin Foundation, Inc.
- 📌 Anne G. Kelly
- 📌 Kenneth G. Tropin Trust

- 📌 Mary Quick & Jim Daras
- 📌 Jamie K. Stern & Stephen Brown
- 📌 The Fledgling Fund
- 📌 The Wilkens Family Foundation
- 📌 Cornelia P. & Richard Thornburgh
- 📌 VoLo Foundation

### \$25,000 - \$49,999

- 📌 Admiral's Cove Foundation
- 📌 Anonymous
- 📌 BallenIsles Charities Foundation, Inc.
- 📌 Bank of America
- 📌 Cheryl & Robert E. Barrett
- 📌 Laurie J. Batchelor & Gordon Warnke
- 📌 Marie & Theodore A. Deckert
- 📌 Rosemary & Carlos Ferrer
- 📌 Leesa B. & Robert Gordon
- 📌 Hamilton Family Foundation
- 📌 Impact the Palm Beaches
- 📌 Lena & Robert A. Katzen
- 📌 Michele & James Kukla
- 📌 Mary Margaret & Wesley Lang
- 📌 Lost Tree Village Charitable Foundation, Inc.
- 📌 Sandra & Edward Meyer
- 📌 Jamie & Russell Niemie
- 📌 Robert Sheetz
- 📌 The Batchelor Foundation, Inc.
- 📌 The Mary K. Oxley Foundation
- 📌 Townsend Family Foundation
- 📌 Tudor Foundation

### \$10,000 - \$24,999

- 📌 Louisa & Neale Attenborough
- 📌 Ruth & Ted Baum
- 📌 David Buddemeyer
- 📌 Carrier
- 📌 Mazie Livingston Cox
- 📌 Victoria & Edward Cury
- 📌 Geraldine & Richard Donoghue
- 📌 David Dreman
- 📌 Driftwood Hospitality Management
- 📌 Marianne & Anthony Ehinger
- 📌 Mary Kathleen Ernst & Edmund Spivack
- 📌 Florida Blue
- 📌 Florida Philanthropic Network
- 📌 Florida Power & Light Company
- 📌 Friends of Mark Foley
- 📌 Gehring Group
- 📌 Kathleen F. & Steven Grangard

- 📌 Gubelmann Family Foundation, Inc.
- 📌 Joanna & Francis J. Hogan
- 📌 Huisking Foundation, Inc.
- 📌 IBIS Charities Foundation
- 📌 Jewish Women's Foundation of the Greater Palm Beaches
- 📌 Mary & Joseph W. Lawrence
- 📌 Lawrence Sanders Foundation
- 📌 Lisa Bilotti Foundation, Inc.
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- 📌 Nancy & Edward Madden
- 📌 Mary and Kathleen Harriman Foundation
- 📌 Laura & Richard Norwalk
- 📌 Palm Beach Community Trust Fund
- 📌 PNC Foundation
- 📌 Quantrell-Jones Family Foundation
- 📌 David Saunders
- 📌 Hazel & Michael Schultz
- 📌 Rita & Burt Tansky
- 📌 The Church of Bethesda-by-the-Sea
- 📌 The Donnelley Foundation
- 📌 The Father's Table Foundation
- 📌 The Firestone von Winterfeldt Family Fund
- 📌 The Harold and Kate Reed Family Foundation
- 📌 The Lazarus Charitable Trust
- 📌 The Ziegler Family Foundation
- 📌 Adrienne & Fred Weissman
- 📌 Janice Willinger & Robert Spiegel
- 📌 Willits Foundation

### \$5,000 - \$9,999

- 📌 Arlene Utz Hollinger Foundation
- 📌 Audrey & Martin Gruss Foundation
- 📌 Benjamin & Elizabeth Abrams Foundation, Inc.
- 📌 Braman Motorcars
- 📌 Carrier
- 📌 Braun Business Management
- 📌 Brinkley Morgan, Attorneys at Law
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- 📌 Payson Coleman
- 📌 Victor Coppola
- 📌 Susan & Christopher Cowie
- 📌 Mark Dalton
- 📌 Rosemary & Timothy Deckert
- 📌 Domnick Cunningham Whalen, P.L.
- 📌 Peggy L. Ekberg
- 📌 Joanna & Joseph Elm

- 📌 Dorothea & Bradford Faxon
- 📌 David C. Felton
- 📌 Deena & Seymour Freeman
- 📌 Laura Lofaro Freeman & James Freeman
- 📌 Heidi Greene & Michael Kluger
- 📌 Gordon E. and May R. Cadwgan Foundation
- 📌 Dorothy & Cameron M. Harris
- 📌 Holy Spirit Lutheran Church
- 📌 Laureen B. Hunter
- 📌 International Society of Palm Beach
- 📌 Bonnie & Billy Gatton Jones
- 📌 Jerome Kaplan
- 📌 Pat Kinnaird
- 📌 Joyce M. McLendon
- 📌 Maria Menendez & Paul Corban
- 📌 Sandy & Steve Miller
- 📌 Minto Foundation
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- 📌 Oxbow Carbon, LLC
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- 📌 Diane & James Perrella
- 📌 Barbara & Edmund R. Peters
- 📌 Sally G. Rayner
- 📌 Royal Poinciana Chapel
- 📌 Rick Salomon
- 📌 Ammanda & Jeff Salzmann
- 📌 Searcy, Denney, Scarola, Barnhart & Shipley, P.A.
- 📌 Sharkey Family Foundation, Inc.
- 📌 Sheltering Palms Foundation
- 📌 Roberta G. Stanley & Jim Welzein
- 📌 TD Charitable Foundation
- 📌 The Charles Stein Family Foundation
- 📌 The David Minkin Foundation
- 📌 The Debley Foundation
- 📌 The GEO Group, Inc.
- 📌 The Kessler Family Foundation
- 📌 The Shelter Hill Foundation
- 📌 The TJX Foundation, Inc.
- 📌 The Wisteria Foundation
- 📌 UBS
- 📌 Gisa I. Wagner
- 📌 Mary H. Wagner
- 📌 Bonnie Whitehead
- 📌 Ann & John A. Wood

📌 Includes a gift to the Home for Good campaign

## Loyalty Circle

Those who make a monthly contribution to The Lord's Place

Laura L. Allianic\*  
Easter Arora  
Cyndi M. Young Arruda\*  
Alice Azzaro  
William B. Baker  
Elnita Barnett  
Karamveer Birthare  
Janna & Michael Bischoff  
Arif Boysan  
David Buddemeyer  
Luis G. Burdier\*  
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Nick Verna  
Elizabeth B. Vogeles\*  
William Waters  
Fred Weitz\*  
Cornelia M. Wichman  
Joan Williams  
Kathy Willoughby  
Phyllis Wright  
Margaret D. & Jeff Yansura

\*denotes staff member of The Lord's Place

## Legacy Circle

Those who have included The Lord's Place in their will

Dawn Aberwald  
Maria Barnes  
Helen R. Bingham Estate (d)  
Mary Jane Biri Trust (d)  
Beryl E. Boyle Trust (d)  
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