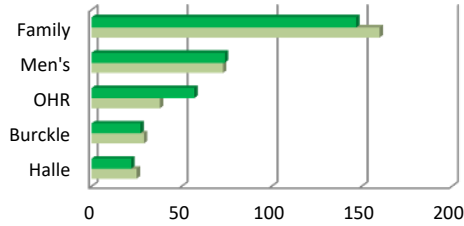


The Lord's Place January Dashboard

Data: 7/1/2018-12/31/2018

Programs

Housing: Number of Clients Served

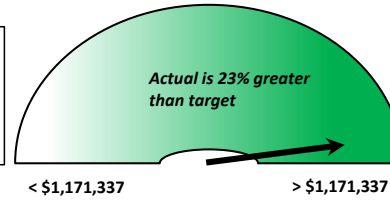


| | Halle | Burckle | OHR | Men's | Family |
|----------------|-------|---------|-----|-------|--------|
| # YTD FY 18-19 | 22 | 27 | 57 | 74 | 147 |
| # YTD FY 17-18 | 25 | 29 | 38 | 73 | 160 |

Advancement

Fundraising: Actual vs. Target

Funds Raised YTD:
\$1,443,352
 Target: **\$1,171,337**
 Difference: **\$272,015**



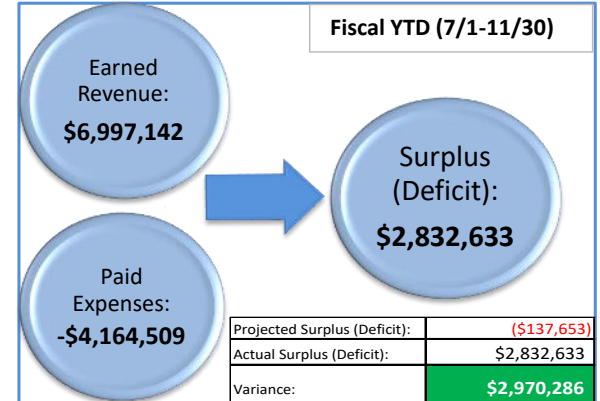
Amount to Fundraise in January:
\$141,834

Special Events

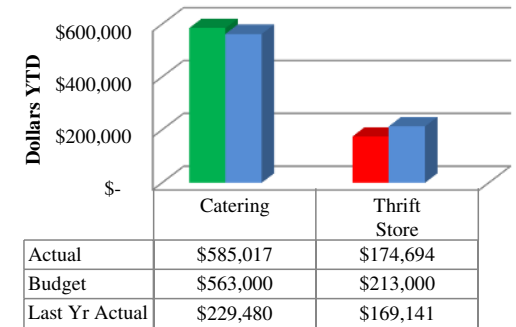
| Event | Last Year Goal | Last Year Raised | Current Year Goal | Raised to Date | % of Goal Reached |
|-------------------------------|----------------|------------------|-------------------|----------------|-------------------|
| Ending Homelessness Breakfast | \$ 125,000 | \$ 142,653 | \$ 125,000 | \$ 204,407 | 153.0% |
| Over the Edge | N/A | N/A | \$ 90,000 | \$ 9,469 | 10.5% |
| SleepOut | \$ 300,000 | \$ 311,751 | \$ 300,000 | TBD | N/A |

Finance

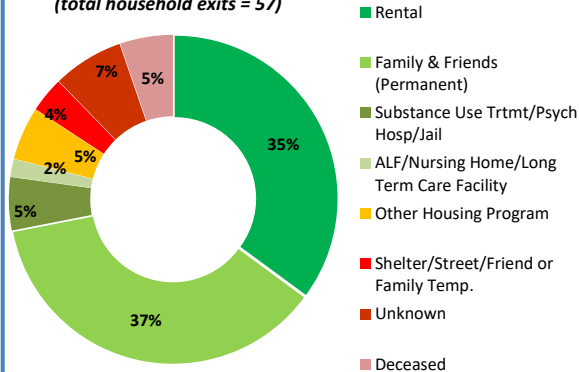
Fiscal YTD (7/1-11/30)



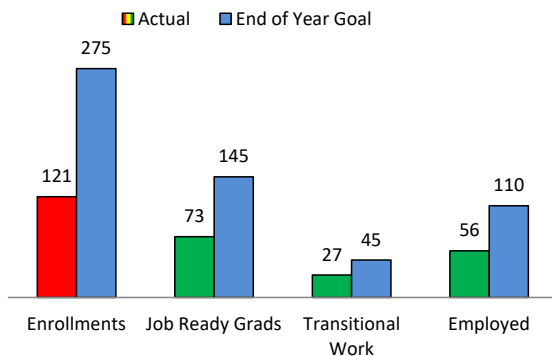
Social Enterprises Revenue



Housing Discharge Destinations (total household exits = 57)



Employment Services Outcomes



Grants

| Grant Source | Funds applied for | Funds Pending | Funds Awarded | % Awarded |
|--------------|-------------------|---------------|---------------|-----------|
| Private | \$1,598,175 | \$402,500 | \$733,175 | 61% |
| Government | \$3,614,736 | \$1,253,980 | \$1,169,676 | 49% |
| Total | \$5,212,911 | \$1,656,480 | \$1,902,851 | 53% |

KEY: Goal/target (Blue), Not on target (Red), At risk (Yellow), On target (Green)

Cash and Cash Equivalents, Past 3 Months

